THE ZOO HEALTH CLUB NEWSLETTER...

SEPTEMBER 2022

THOUGHTS!

Stop chasing the money and start chasing the passion.

Opportunities don't happen. You create them.

All progress takes place outside the comfort zone.

Motivation is what gets you started. Habit is what keeps you going.

THE TOP GUNS!

 TOP GUN FOR NEW SALES: CONCORD, NH 122
TOP GUN FOR INITIAL FEES: CONCORD, NH \$8,464
TOP GUN FOR NEW DRAFT INCREASE:

CONCORD, NH \$3,167







TOP TEN CLUBS

NEW SALES:

| Concord, NH The Woodlands, TX | 122 89 |
|----------------------------------|-----------|
| Oviedo, FL | 88 |
| Derry, NH | 83 |
| Charleston, SC | 72 |
| Manchester, NH | 70 |
| Kenner, LA | 68 |
| Savannah, GA | 64 |
| Winter Springs, FL | 62 |
| Epping, NH | 61 |

INITIAL FEES:

| Concord, NH | \$8,464 |
|-----------------------|---------|
| Derry, NH | \$7,919 |
| Peachtree Corners, GA | \$7,433 |
| The Woodlands, TX | \$6,167 |
| Oviedo, FL | \$5,576 |
| Manchester, NH | \$5,021 |
| Lake Worth, FL | \$4,999 |
| Bedford, NH | \$4,736 |
| Epping NH | \$4,232 |
| Savannah, GA | \$3,655 |



NEW DRAFT:

| Concord, NH | \$3,167 |
|--------------------|---------|
| The Woodlands, TX | \$2,594 |
| Savannah, GA | \$2,405 |
| Derry, NH | \$1,871 |
| Charleston, SC | \$2,594 |
| Manchester, NH | \$1,382 |
| Bedford, NH | \$1,308 |
| Oviedo, FL | \$1,277 |
| Epping, NH | \$1,136 |
| Winter Springs, FL | \$1,015 |

