# THE ZOO HEALTH CLUB NEWSLETTER...

**SEPTEMBER 2022** 

### **THOUGHTS!**

Stop chasing the money and start chasing the passion.

Opportunities don't happen. You create them.

All progress takes place outside the comfort zone.

Motivation is what gets you started. Habit is what keeps you going.

## **THE TOP GUNS!**

 TOP GUN FOR NEW SALES: CONCORD, NH 122
TOP GUN FOR INITIAL FEES: CONCORD, NH \$8,464
TOP GUN FOR NEW DRAFT INCREASE:

CONCORD, NH \$3,167







### **TOP TEN CLUBS**

#### **NEW SALES:**

Concord, NH The Woodlands, TX	122 89
Oviedo, FL	88
Derry, NH	83
Charleston, SC	72
Manchester, NH	70
Kenner, LA	<b>68</b>
Savannah, GA	64
Winter Springs, FL	62
Epping, NH	61

#### **INITIAL FEES:**

Concord, NH	\$8,464
Derry, NH	\$7,919
Peachtree Corners, GA	\$7,433
The Woodlands, TX	\$6,167
Oviedo, FL	\$5,576
Manchester, NH	\$5,021
Lake Worth, FL	\$4,999
Bedford, NH	\$4,736
Epping NH	\$4,232
Savannah, GA	\$3,655



### **NEW DRAFT:**

Concord, NH	\$3,167
The Woodlands, TX	\$2,594
Savannah, GA	\$2,405
Derry, NH	\$1,871
Charleston, SC	\$2,594
Manchester, NH	\$1,382
Bedford, NH	\$1,308
Oviedo, FL	\$1,277
Epping, NH	\$1,136
Winter Springs, FL	\$1,015

