



## ZOO NEWSLETTER FEBRUARY 2023

CONGRATULATIONS TO THE "TOP GUNS" AND TOP "TEN CLUBS"

### THE TOP GUN CLUB

TOP GUN FOR NEW SALES: CONCORD, NH 186

TOP GUN FOR INITIAL FEES AND POINT OF SALE: LANTANA, FL \$12,516

TOP GUN FOR NEW DRAFT INCREASE: HOOKSET, NH \$2,995

THE ONLY BAD  
WORKOUT IS  
THE ONE

YOU DIDN'T DO

GET FIT  
IN THE  
GYM  
LOSE WEIGHT  
IN THE  
KITCHEN

MY MISSION IS SALES  
AND I DON'T FAIL MY  
MISSION!  
SALESNINJA MOTTO

SALES \* NHJA

MEET ME AT  
  
THE BAR



## **TOP TEN CLUBS**

### **NEW SALES:**

CONCORD, NH	186
LANTANA, FL	129
HOOKSET, NH	112
CHARLESTON, SC	102
OVIEDO, FL	89
THE WOODLANDS, TX	82
SEABROOK, NH	78
DERRY, NH	77
WINTER SPRINGS, FL	77
LAKE WORTH, FL	75
MANCHESTER, NH	74

### **INITIAL FEES AND POINT OF SALE**

LANTANA, FL	\$12,516
SEABROOK, NH	\$ 8,748
CONCORD, NH	\$ 8,644
HOOKSET, NH	\$ 8,380
DERRY, NH	\$ 7,157
LAKE WORTH, FL	\$ 6,914
CHARLESTON, SC	\$ 6,410
MANCHESTER, NH	\$ 5,272
THE WOODLANDS, FL	\$ 5,258
WINTER SPRINGS, FL	\$ 5,130



**NEW DRAFT INCREASE**

HOOKSET, NH	\$2,995
CONCORD, NH	\$2,912
THE WOODLANDS, TX	\$2,669
CHARLESTON, SC	\$2,075
SEABROOK, NH	\$1,768
DERRY, NH	\$1,260
SAVANNAH, GA	\$1,197
MANCHESTER, NH	\$1,146
EPPING, NH	\$1,124
LANTANA, FL	\$1,037

“

**MOTIVATION**  
is what gets you started.

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**HABIT**  
is what keeps you going.

”

Jim Rohn

WHETHER YOU  
**THINK YOU CAN,**  
OR THINK YOU CAN'T,  
**YOU'RE RIGHT.**

(HENRY FORD)

**THERE IS NO  
ELEVATOR  
TO SUCCESS.  
YOU HAVE TO  
TAKE THE  
STAIRS**