

*And the
Winners are...*

**ZOO NEWSLETTER AUGUST 2022
CONGRATULATIONS TO THE "TOP GUNS" AND
TOP "TEN CLUBS"**

THE TOP GUN CLUB

TOP GUN FOR NEW SALES: CONCORD, NH 177

TOP GUN FOR INITIAL FEES AND POINT OF SALE: CONCORD, NH \$13,710

TOP GUN FOR NEW DRAFT INCREASE: SAVANNAH, GA \$3,153



TOP TEN CLUBS

NEW SALES:

CONCORD, NH	177
OVIEDO, FL	136
DERRY, NH	123
THE WOODLANDS, TX	116
CHARLESTON, SC	95
MANCHESTER, NH	88
WINTER SPRINGS, FL	88
SAVANNAH, GA	87
KENNER, LA	87
PEACHTREE CORNERS, GA	76
GONZALES, LA	72
EPPING, NH	71

INITIAL FEES AND POINT OF SALE

CONCORD, NH	\$13,710
CHARLESTON, SC	\$11,877
DERRY, NH	\$ 9,604
PEACHTREE CORNERS, GA	\$ 8,685
OVIEDO, FL	\$ 6,764
THE WOODLANDS, TX	\$ 6,723
MANCHESTER, NH	\$ 5,795
LAKE WORTH, FL	\$ 5,717
SAVANNAH, GA	\$ 4,773
WINTER SPRINGS, FL	\$ 4,626

NEW DRAFT INCREASE

SAVANNAH, GA	\$3,153
CONCORD, NH	\$3,112
OVIEDO, FL	\$2,791
THE WOODLANDS, TX	\$2,690
DERRY, NH	\$2,363
MANCHESTER, NH	\$1,438
WINTER SPRINGS, FL	\$1,377
BEDFORD, NH	\$1,191
CHARLESTON SC	\$1,170
KENNER, LA	\$ 993



"For every sale you miss
because you're too
enthusiastic, you will miss
a hundred because you're
not enthusiastic enough."

**Top Salespeople
Understand They
Must Learn To Feel
Comfortable Doing
The Uncomfortable**

- Tim Sales -



the
struggle
you're in
today
is developing the
strength
you need for
tomorrow